Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited ("**Hong Kong Stock Exchange**") take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



# Zhejiang Shibao Company Limited\* 浙江世寶股份有限公司

(a joint stock company incorporated in the People's Republic of China with limited liability) (Stock Code: 1057)

# **2021 THIRD QUARTERLY REPORT**

This announcement is made by Zhejiang Shibao Company Limited (the "**Company**") pursuant to the disclosure requirement under Rule 13.10B of the Rules Governing the Listing of Securities on the Hong Kong Stock Exchange.

The quarterly report (unaudited) contained in this announcement has been prepared in accordance with the "China Accounting Standards of Business Enterprises" and in accordance with the requirements on preparation and disclosure of quarterly report issued by China Securities Regulatory Commission, and has been considered and approved by the Board of Directors of the Company.

#### **IMPORTANT NOTICE**

The Board of Directors, Supervisory Committee, Directors, Supervisors and senior management of the Company undertake that this quarterly report is true, accurate and complete, and does not contain false accounting, misleading statements or material omissions, and jointly and severally accept full legal responsibilities for its contents.

The Legal Representative, the Person-in-Charge of Accounting Work and the Person-in-Charge of Accounting Organisation (Head of the Accounting Department) of the Company undertake that the financial information contained in this quarterly report are true, accurate and complete.

The third quarterly financial report of the Company is not audited.

\* For identification purpose only

## 1. KEY FINANCIAL INFORMATION

### (1) Key accounting information and financial indicators

Unit: RMB

|  | July –<br>September 2021 | Char<br>(%              | U                 | January –<br>September 20 | 21   | Change<br>(%) |
|--|--------------------------|-------------------------|-------------------|---------------------------|------|---------------|
| Operating revenue  | 293,100,874.46           |                         | -6.94             | 866,107,941               | .76  | 7.96          |
| Net profit attributable to shareholders of the listed company  | 7,953,339.58             |                         | -63.18            | 42,398,508                | 3.48 | 9.62          |
| Net profit after non-recurring gains and<br>losses attributable to shareholders of the<br>listed company | 1,572,274.28             |                         | -90.18            | 19,014,114                | 1.95 | -21.04        |
| Net cash flows from operating activities   | N/A                      |                         | N/A 77,377,543    |                           | 3.20 | -6.73         |
| Basic earnings per share (RMB/share)   | 0.0101                   |                         | -63.24            | 0.0                       | 537  | 9.59          |
| Diluted earnings per share (RMB/share)   | 0.0101                   |                         | -63.24            | 0.0                       | 537  | 9.59          |
| Return on weighted average net assets (%)  | 0.58%                    |                         | -1.04             | 3.1                       | 1%   | 0.18          |
|  | 30 September 2           | 2021                    | 30 September 2020 |                           | (    | Change (%)    |
| Total assets   | 1,996,702,               | 293.78 1,97             |                   | 1,976,246,329.85          |      | 1.04          |
| Net assets attributable to shareholders of the listed company  | 1,385,079,               | 468.82 1,342,680,960.34 |                   |                           | 3.16 |               |

### (2) Items and amounts of non-recurring gains and losses

|   |                          | Unit: RMB                   |
|---|--------------------------|-----------------------------|
| Item  | July –<br>September 2021 | January –<br>September 2021 |
| Gain or loss on disposal of non-current assets (including those provision for asset impairment write-off)   | 234,535.79               | 5,762,018.57                |
| Unauthorised approvals, or items without duly approved documents, or occasional tax rebate or tax credits   | 284,228.95               | 456,271.04                  |
| Government grants (except for government grants which are<br>closely related to the Company's ordinary business and<br>conforms with the national policies as well as standard<br>amount and quantities or continuous government grants)<br>recognized in gains or losses during the current period | 3,359,966.17             | 13,888,403.89               |
| Gain or loss on entrusted investment or asset management  | 459,123.29               | 568,356.94                  |
| Reversal of impairment provisions for accounts receivable<br>and contract assets subject to individual impairment test  | 2,742,063.39             | 4,260,959.01                |
| Other non-operating income and expenses other than the above  | 24,738.46                | 147,930.82                  |
| Less: Effect on enterprise income tax   | 249,639.10               | 620,055.41                  |
| Effect on interest of minority shareholders (after tax)   | 473,951.65               | 1,079,491.33                |
| Total   | 6,381,065.30             | 23,384,393.53               |
| Effect on interest of minority shareholders (after tax)   | 473,951.65               | 1,079,49                    |

#### (3) Material changes to major accounting information and financial indicators and their reasons

For July to September 2021, the net profit attributable to shareholders of listed company and net profit after non-recurring gains and losses attributable to shareholders of the listed company are RMB7,953,339.58 and RMB1,572,274.28 respectively, representing a decrease of 63.18% and 90.18% respectively as compared with the corresponding period of last year. The decrease is mainly attributable to the overall performance of the automotive industry was high in the early period and low in the latter period this year resulting in the Company's operating income from July to September 2021 decreased year-on-year, and also the increase in raw material prices resulting in higher costs.

#### 2. SHAREHOLDERS' INFORMATION

#### (1) Total number of shareholders of ordinary shares and shareholding for top ten shareholders

Unit: Share Total number of shareholders of ordinary shares as at the 29,555 end of the reporting period Shareholding of top ten shareholders Number of Status on pledge Shareholding Nature of Number of shares held or lock-up Name of shareholders percentage shareholders shares held with selling (%) Status Number restrictions Domestic Zhejiang Shibao Holding non-state owned 341,786,098 43.28 Group Co., Ltd. legal person Foreign legal **HKSCC** Nominees Limited 27.46 216,825,657 person Domestic 26,391,580 19,793,685 Zhang Shi Quan 3.34 natural person Domestic 0.24 1.889.990 Huang Chao natural person Domestic 0.20 Li Hong 1,602,500 natural person Domestic Zhang Jie 0.15 1,159,200 natural person Domestic 0.13 993.300 He Zhengxing natural person Domestic Ying Yingying 0.12 920,000 natural person Domestic Zheng Qunzhang 0.12 910,650 natural person Domestic Duan Xiaoyi 0.11 862,200 natural person

| Shareholding of top ten shareholders without selling restrictions   |  |                                   |             |  |
|---|--|-----------------------------------|-------------|--|
| Name of shareholders  | Number of ordinary shares  | Types of shares                   |             |  |
| Name of shareholders  | held without selling<br>restrictions   | Types of shares                   | Number      |  |
| Zhejiang Shibao Holding Group Co., Ltd.   | 341,786,098  | RMB-dominated ordinary shares     | 341,786,098 |  |
| HKSCC Nominees Limited  | 216,825,657  | Overseas listed<br>foreign shares | 216,452,450 |  |
|   | 210,825,057  | RMB-dominated ordinary shares     | 373,207     |  |
| Zhang Shi Quan  | 6,597,895  | RMB-dominated ordinary shares     | 6,597,895   |  |
| Huang Chao  | 1,889,990  | RMB-dominated ordinary shares     | 1,889,990   |  |
| Li Hong   | 1,602,500  | RMB-dominated ordinary shares     | 1,602,500   |  |
| Zhang Jie   | 1,159,200  | RMB-dominated ordinary shares     | 1,159,200   |  |
| He Zhengxing  | 993,300  | RMB-dominated ordinary shares     | 993,300     |  |
| Ying Yingying   | 920,000  | RMB-dominated ordinary shares     | 920,000     |  |
| Zheng Qunzhang  | 910,650  | RMB-dominated ordinary shares     | 910,650     |  |
| Duan Xiaoyi   | 862,200  | RMB-dominated ordinary shares     | 862,200     |  |
| Illustrations on the connected relationship<br>or acting in concert for the shareholders<br>above                       | Zhejiang Shibao Holding Group Co., Ltd. is the controlling<br>shareholder of the Company and Zhang Shi Quan is the de facto<br>controller of the Company. The Company is not aware of other<br>shareholders who were connected or acted in concert with each<br>other. |                                   |             |  |
| Margin trading and short selling by top ten<br>shareholders of ordinary shares without<br>selling restrictions (if any) | Nil.   |                                   |             |  |

## 3. OTHER SIGNIFICANT EVENTS

There were no other significant events during the reporting period.

## 4. QUARTERLY FINANCIAL STATEMENTS

## (1) Consolidated Balance Sheet

|                                   |                   | Unit: RMB        |
|-----------------------------------|-------------------|------------------|
| Item                              | 30 September 2021 | 31 December 2020 |
| Current Assets:                   |                   |                  |
| Cash on hand and at bank          | 146,397,967.86    | 166,389,726.85   |
| Financial assets held for trading | 72,592,540.92     | 904,073.28       |
| Notes receivable                  |                   | 239,784.00       |
| Accounts receivable               | 319,421,036.47    | 325,598,747.08   |
| Financing receivable              | 135,495,449.94    | 187,274,526.18   |
| Prepayments                       | 17,659,557.72     | 21,628,201.14    |
| Other receivables                 | 8,271,527.48      | 9,867,974.89     |
| Inventories                       | 329,094,690.96    | 254,371,320.73   |
| Other current assets              | 13,462,453.14     | 14,077,655.52    |
| Total current assets              | 1,042,395,224.49  | 980,352,009.67   |
| Non-current Assets:               |                   |                  |
| Investment property               | 173,941,448.40    | 175,565,178.66   |
| Fixed assets                      | 615,165,881.20    | 668,272,431.63   |
| Construction in progress          | 44,878,814.63     | 48,682,196.11    |
| Intangible assets                 | 80,613,778.25     | 81,281,828.17    |
| Deferred income tax assets        | 12,206,183.65     | 12,805,998.28    |
| Other non-current assets          | 27,500,963.16     | 9,286,687.33     |
| Total non-current assets          | 954,307,069.29    | 995,894,320.18   |
| Total Assets                      | 1,996,702,293.78  | 1,976,246,329.85 |

## (1) Consolidated Balance Sheet (continued)

Unit: RMB

|   |                   | Unit: RMB        |
|---|-------------------|------------------|
| Item  | 30 September 2021 | 31 December 2020 |
| Current Liabilities:                                      |                   |                  |
| Short-term borrowings                                     | 93,099,752.06     | 98,116,784.10    |
| Notes payable   | 110,899,451.46    | 86,570,132.09    |
| Accounts payable  | 293,147,835.79    | 318,745,234.60   |
| Receipts in advance                                       | 4,488,169.04      | 14,978,858.81    |
| Contract liabilities                                      | 9,289,841.36      | 9,954,761.23     |
| Staff costs payable                                       | 17,744,693.33     | 20,138,767.07    |
| Taxes payable   | 6,284,047.56      | 8,337,187.92     |
| Other payables  | 3,251,792.38      | 2,740,953.52     |
| Other current liabilities                                 | 32,156,049.01     | 30,200,975.06    |
| Total current liabilities                                 | 570,361,631.99    | 589,783,654.40   |
| Non-current Liabilities:                                  |                   |                  |
| Long-term borrowings                                      | 18,811,465.75     | 8,800,000.00     |
| Deferred income   | 37,186,835.66     | 45,985,366.36    |
| Deferred income tax liabilities                           | 2,319,610.05      | 2,438,113.16     |
| Total non-current liabilities                             | 58,317,911.46     | 57,223,479.52    |
| Total Liabilities   | 628,679,543.45    | 647,007,133.92   |
| Shareholders' Equity:                                     |                   |                  |
| Share capital   | 789,644,637.00    | 789,644,637.00   |
| Capital reserve   | 182,334,093.78    | 182,334,093.78   |
| Surplus reserve   | 135,379,620.20    | 135,379,620.20   |
| Retained earnings   | 277,721,117.84    | 235,322,609.36   |
| Total equity attributable to equity holders of the parent | 1,385,079,468.82  | 1,342,680,960.34 |
| Minority Interests  | -17,056,718.49    | -13,441,764.41   |
| Total Shareholders' Equity                                | 1,368,022,750.33  | 1,329,239,195.93 |
| Total Liabilities and Shareholders' Equity                | 1,996,702,293.78  | 1,976,246,329.85 |

Legal Representative: Zhang Shi Quan

Chief Financial Officer: Zhang Lan Jun

Head of Finance Section: Li Gen Mei

|  |                             | Unit: RMB                   |
|--|-----------------------------|-----------------------------|
| Item   | January –<br>September 2021 | January –<br>September 2020 |
| 1. Total operating revenue                                 | 866,107,941.76              | 802,228,479.88              |
| Including: Operating revenue                               | 866,107,941.76              | 802,228,479.88              |
| 2. Total operating costs                                   | 843,730,600.86              | 772,040,576.81              |
| Including: Operating costs                                 | 663,700,863.58              | 614,103,537.86              |
| Taxes and surcharges                                       | 5,803,912.15                | 7,830,222.72                |
| Selling expenses   | 53,933,303.82               | 51,783,622.85               |
| General and administrative expenses                        | 59,186,652.62               | 46,186,446.03               |
| Research and development expenses                          | 57,048,327.80               | 48,999,934.54               |
| Financial expenses   | 4,057,540.89                | 3,136,812.81                |
| Including: Interest expenses                               | 4,199,245.68                | 4,012,378.64                |
| Interest income  | 947,262.14                  | 1,345,228.48                |
| Add : Other gains  | 14,344,674.93               | 11,948,925.02               |
| Investment gains ("-" for loss)                            | 568,356.94                  | 223,619.99                  |
| Gains on fair value change ("-" for loss)                  | 1,382,483.33                |                             |
| Credit impairment losses ("-" for loss)                    | 4,974,120.70                | 2,317,030.93                |
| Assets impairment losses ("-" for loss)                    | -8,526,517.74               | -9,489,071.01               |
| Gains from disposal of assets ("-" for loss)               | 5,762,018.57                | 660,660.26                  |
| 3. Operating profit ("-" for loss)                         | 40,882,477.63               | 35,849,068.26               |
| Add : Non-operating income                                 | 163,721.09                  | 54,779.02                   |
| Less : Non-operating expenses                              | 164,172.25                  | 166,496.59                  |
| 4. Total profit ("-" for total loss)                       | 40,882,026.47               | 35,737,350.69               |
| Less : Income tax expenses                                 | 2,098,472.07                | 1,693,654.84                |
| 5. Net profit ("-" for net loss)                           | 38,783,554.40               | 34,043,695.85               |
| (1) Classification by business continuity                  |                             |                             |
| 1. Net profit from continuing operation ("-" for net loss) | 38,783,554.40               | 34,043,695.85               |
| (2) Classification by ownership                            |                             |                             |
| 1. Net profit attributable to equity holders of the parent | 42,398,508.48               | 38,676,123.24               |
| 2. Minority interests                                      | -3,614,954.08               | -4,632,427.39               |
| 6. Other comprehensive income after tax, net               |                             |                             |

## (2) Consolidated Income Statement from the beginning of the year to the end of the reporting period Unit: RMB

# (2) Consolidated Income Statement from the beginning of the year to the end of the reporting period (continued)

|   |                | Unit: RMB      |
|---|----------------|----------------|
| Item  | January –      | January –      |
|   | September 2021 | September 2020 |
| 7. Total comprehensive income   | 38,783,554.40  | 34,043,695.85  |
| Total comprehensive income attributable to equity holders of the parent | 42,398,508.48  | 38,676,123.24  |
| Total comprehensive income attributable to minority interests           | -3,614,954.08  | -4,632,427.39  |
| 8. Earnings per share:  |                |                |
| (1) Basic earnings per share  | 0.0537         | 0.0490         |
| (2) Diluted earnings per share  | 0.0537         | 0.0490         |

Legal Representative: Zhang Shi Quan

Chief Financial Officer: Zhang Lan Jun

Head of Finance Section: Li Gen Mei

# (3) Consolidated Statement of Cash Flows from the beginning of the year to the end of the reporting period

| periou   |                             | Unit: RMB                   |
|--|-----------------------------|-----------------------------|
| Item   | January –<br>September 2021 | January –<br>September 2020 |
| 1. Cash flows from operating activities:   | *                           | *                           |
| Cash received from sale of goods or rendering of services  | 545,150,197.14              | 434,917,199.39              |
| Return of taxes and levies   | 15,842,075.01               | 8,213,839.98                |
| Cash received relating to other operating activities   | 40,707,085.04               | 41,103,952.64               |
| Sub-total of cash inflow from operating activities   | 601,699,357.19              | 484,234,992.01              |
| Cash paid for goods purchased and services accepted  | 273,087,504.37              | 192,571,725.59              |
| Cash paid to and on behalf of employees  | 144,617,128.71              | 109,790,042.09              |
| Payment of taxes and levies  | 29,935,398.98               | 27,234,234.97               |
| Cash paid relating to other operating activities   | 76,681,781.93               | 71,679,010.26               |
| Sub-total of cash outflow from operating activities  | 524,321,813.99              | 401,275,012.91              |
| Net cash flows from operating activities   | 77,377,543.20               | 82,959,979.10               |
| 2. Cash flows from investing activities:   |                             |                             |
| Cash received from return of investments   | 150,000,000.00              | 101,200,000.00              |
| Cash received from investment gains  | 577,687.27                  | 236,343.44                  |
| Net cash received from disposal of fixed assets,<br>intangible assets and other long-term assets | 22,474,651.57               | 6,270,113.20                |
| Sub-total of cash inflow from investing activities   | 173,052,338.84              | 107,706,456.64              |
| Cash paid to acquire fixed assets, intangible assets<br>and other long-term assets               | 50,878,670.15               | 91,527,578.65               |
| Cash paid for investments  | 218,000,000.00              | 30,200,000.00               |
| Sub-total of cash outflow from investing activities  | 268,878,670.15              | 121,727,578.65              |
| Net cash flows from investing activities   | -95,826,331.31              | -14,021,122.01              |
| 3. Cash flows from financing activities:   |                             |                             |
| Cash received from borrowings  | 128,000,000.00              | 225,000,000.00              |
| Sub-total of cash inflow from financing activities   | 128,000,000.00              | 225,000,000.00              |
| Cash paid for debt repayments  | 123,000,000.00              | 270,000,000.00              |
| Cash paid for distribution of dividends, profit or interest expenses                             | 4,204,811.97                | 4,095,289.12                |
| Sub-total of cash outflow from financing activities  | 127,204,811.97              | 274,095,289.12              |
| Net cash flows from financing activities   | 795,188.03                  | -49,095,289.12              |
| 4. Effect of changes in foreign exchange rate on cash and cash equivalents                       | -612,169.40                 | 65,981.72                   |
| 5. Net increase in cash and cash equivalents   | -18,265,769.48              | 19,909,549.69               |
| Add: Opening balance of cash and cash equivalents  | 145,050,218.49              | 117,113,481.79              |
| 6. Closing balance of cash and cash equivalents  | 126,784,449.01              | 137,023,031.48              |

Legal Representative: Zhang Shi Quan

Chief Financial Officer: Zhang Lan Jun

Head of Finance Section: Li Gen Mei

By order of the Board **Zhejiang Shibao Company Limited Zhang Shi Quan** *Chairman* 

Hangzhou, Zhejiang, the PRC 28 October 2021

As at the date of this announcement, the Board of Directors of the Company comprises Mr. Zhang Bao Yi, Mr. Tang Hao Han, Ms. Zhang Lan Jun and Ms. Liu Xiao Ping as executive Directors; Mr. Zhang Shi Quan and Mr. Zhang Shi Zhong as non-executive Directors; and Mr. Gong Jun Jie, Mr. Lin Yi and Mr. Tsui Chun Shing as independent non-executive Directors.